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| Sector of Large Scale Maufacturing | Weight | Mar-23 | 9MFY23 |
| Textile | $18.2 \%$ | $-30.7 \%$ | $-16.0 \%$ |
| Food | $10.7 \%$ | $-42.5 \%$ | $-8.7 \%$ |
| Coke \& Petroleum Products | $6.7 \%$ | $-16.1 \%$ | $-10.2 \%$ |
| Chemicals | $6.5 \%$ | $-16.8 \%$ | $-6.3 \%$ |
| Fertilizers | $3.9 \%$ | $-22.1 \%$ | $-9.5 \%$ |
| Chemicals Products | $2.6 \%$ | $-8.8 \%$ | $-1.5 \%$ |
| Wearing Apparel | $6.1 \%$ | $11.0 \%$ | $31.7 \%$ |
| Pharmaceuticals | $5.2 \%$ | $-28.1 \%$ | $-23.2 \%$ |
| Non Metallic Mineral Products | $5.0 \%$ | $-22.2 \%$ | $-10.8 \%$ |
| Beverages | $3.8 \%$ | $1.4 \%$ | $-3.4 \%$ |
| Iron \& Steel Products | $3.5 \%$ | $-5.1 \%$ | $-4.0 \%$ |
| Automobiles | $3.1 \%$ | $-68.0 \%$ | $-42.5 \%$ |
| Tobacco | $2.1 \%$ | $-49.7 \%$ | $-23.8 \%$ |
| Electrical Equipment | $2.1 \%$ | $-24.5 \%$ | $-11.2 \%$ |
| Paper \& Board | $1.6 \%$ | $-19.9 \%$ | $-5.4 \%$ |
| Leather Products | $1.2 \%$ | $-6.9 \%$ | $2.5 \%$ |
| Other transport Equipment | $0.7 \%$ | $-48.4 \%$ | $-38.9 \%$ |
| Funiture | $0.5 \%$ | $10.6 \%$ | $48.3 \%$ |
| Fabricated Metal | $0.4 \%$ | $-21.8 \%$ | $-13.8 \%$ |
| Machinery and Equipment | $0.4 \%$ | $-24.7 \%$ | $-46.0 \%$ |
| Other Manufacturing (FootbalI) | $0.3 \%$ | $29.0 \%$ | $34.8 \%$ |
| Rubber Products | $0.2 \%$ | $-12.8 \%$ | $-8.1 \%$ |
| Wood Products | $0.2 \%$ | $-6.0 \%$ | $-66.2 \%$ |
| Computer, electronics, optical prods | $0.0 \%$ | $-37.8 \%$ | $-26.5 \%$ |
|  |  | $-25.0 \%$ | $-8.1 \%$ |
| Source: PBS, Foundation Research, May | 2023 |  |  |

Source: PBS, Foundation Research, May 2023

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Foundation Securities (Pvt) Ltd
Tuesday, May 16, 2023

# Large Scale Manufacturing Import controls dampen industrial growth 

## LSM decreased by 25.0\%YoY in Mar'23

- LSM declined by $25.0 \%$ YoY (down $9.1 \% \mathrm{MoM}$ ) during Mar'23 pushing 9MFY23 decline to $8.1 \%$ YoY amid slowdown in economic activity due to (1) import restrictions on raw materials, (2) high interest rates, (3) record inflation amid sharp currency depreciation. Growth in Mar'23 was witnessed in Wearing Apparel ( $\uparrow 11.0 \%$ ), Furniture ( $\uparrow 10.6 \%$ ), Beverages ( $\uparrow 1.4 \%$ ) and Other Manufacturing - Football ( $\uparrow 29.0 \%$ ). Whereas, all other sectors declined, noticeably, Textile ( $\downarrow 30.7 \%$ ), Food ( $\downarrow 42.5 \%$ ), Coke \& Petroleum ( $\downarrow 16.1 \%$ ), Non-Metallic minerals ( $\downarrow 22.2 \%$ ), Iron \& Steel ( $\downarrow 5.1 \%$ ), Chemicals Products ( $\downarrow 8.8 \%$ ), Fertilizers ( $\downarrow 22.1 \%$ ), Pharma ( $\downarrow 28.1 \%$ ), Autos ( $\downarrow 68.0 \%)$, Machinery \& Equipment ( $\downarrow 24.7 \%$ ) and Electrical Equipment ( $\downarrow 24.5 \%$ ).


## Textile, Food, Iron \& Steel, Chemicals and Electrical Equip declined

- Textile sector declined by $30.7 \%$ YoY given decline of $30.1 / 17.7 \%$ YoY in spinning/weaving due to fall in cotton production amid record floods. Looking ahead, we are cautious as exports would continue to be impacted by economic slowdown in export markets, resulting in tepid demand for textiles. Food segment declined 42.5\% YoY as sugar, bakery \& chocolate products/wheat and rice milling fell by 72.7/11.2\% YoY. Whereas, cooking oil/vegetable ghee increased by 13.7/24.0\% YoY.
- Chemicals was down by $16.8 \%$ YoY as Chemical products fell by $8.8 \%$ YoY given that toilet soaps/sulphuric acid/synthetic fibres declined by 25.3/48.5/9.0\% YoY. Whereas, Fertilizers fell by $22.1 \%$ YoY given Phos/Nit declined by 50.3/17.8\%.
- Iron \& Steel production was down by $5.1 \%$ YoY as billets/ingots declined by $13.2 \%$ and H/C.R.Sheets/Strips/Coils/Plates inclined by $0.2 \%$ YoY. Electrical equipment fell by 24.5\% YoY given decline in batteries/motors/transformers/refrigerators/deepfreezers of 10.3/19.5/43.6/22.4/47.7\%.


## Pharma, Autos, NMM and Coke/Petroleum also decreased

- Pharmaceuticals decreased by $28.1 \%$ YoY on the back of $26.3 / 34.0 \%$ decline in tablets/syrups. Whereas, injections/capsules grew by $1.6 / 12.8 \%$. Autos registered a decline of $68.0 \%$ YoY given $73.5 / 42.8 / 69.1 / 38.5 / 45.2 \%$ YoY fall in cars/jeeps/LCVs/trucks/buses. Likewise, Motor cycles sales declined $48.7 \%$ YoY. Going forward, we believe that in the medium-term, auto industry would decline given plant shutdowns due to import ban on CKD kits, rising car prices, and high interest rates. Non Metallic Minerals decreased by $22.2 \%$ YoY due to decline in glass/cement production by $19.7 / 22.5 \%$ YoY. Coke and Petroleum declined by $16.1 \%$ YoY as MS/HSD/FO/solvent naphtha decreased by 15.6/24.8/19.4/10.4\% YoY.


## Wearing Apparel and Beverages showed growth

- Wearing Apparel witnessed growth of $11.3 \%$ YoY in Mar'23 given strong domestic demand for local products even as exports of garments/knitwear/bedwear declined by 19.8/26.7/24.6\% YoY in Mar'23. Beverages production grew by 1.4\% YoY given $8.8 \%$ YoY increase in soft drinks and mineral waters.


## Outlook

We expect LSM growth would be substantially negative in FY23 given slowdown in domestic and external economic activity on account of (1) import restrictions, (2) high interest rates and record inflation amid floods and sharp exchange rate depreciation, (3) increase in fuel and energy prices, (4) withdrawal of concessionary electricity tariff for export industries and (5) shortage of gas.

Table 1: LSM sectoral growth rates

|  | Weights | FY20 | FY21 | FY22 | 9MFY22 | 9MFY23 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Textile | $18.2 \%$ | $-14 \%$ | $18 \%$ | $3 \%$ | $3 \%$ | $-16 \%$ |
| Food | $10.7 \%$ | $13 \%$ | $22 \%$ | $8 \%$ | $11 \%$ | $-9 \%$ |
| Coke \& Petroleum Products | $6.7 \%$ | $-20 \%$ | $18 \%$ | $1 \%$ | $2 \%$ | $-10 \%$ |
| Chemicals | $6.5 \%$ | $2 \%$ | $12 \%$ | $9 \%$ | $8 \%$ | $-6 \%$ |
| $\quad$ Fertilizers | $3.9 \%$ | $4 \%$ | $7 \%$ | $3 \%$ | $3 \%$ | $-10 \%$ |
| $\quad$ Chemicals Products | $2.6 \%$ | $-3 \%$ | $21 \%$ | $19 \%$ | $16 \%$ | $-1 \%$ |
| Wearing Apparel | $6.1 \%$ | $-13 \%$ | $-23 \%$ | $49 \%$ | $34 \%$ | $32 \%$ |
| Pharmaceuticals | $5.2 \%$ | $-2 \%$ | $10 \%$ | $14 \%$ | $0 \%$ | $-23 \%$ |
| Non Metallic Mineral Products | $5.0 \%$ | $-3 \%$ | $22 \%$ | $1 \%$ | $1 \%$ | $-11 \%$ |
| Beverages | $3.8 \%$ | $-8 \%$ | $4 \%$ | $1 \%$ | $1 \%$ | $-3 \%$ |
| Iron \& Steel Products | $3.5 \%$ | $-17 \%$ | $5 \%$ | $16 \%$ | $17 \%$ | $-4 \%$ |
| Automobiles | $3.1 \%$ | $-51 \%$ | $66 \%$ | $47 \%$ | $54 \%$ | $-42 \%$ |
| Tobacco | $2.1 \%$ | $-24 \%$ | $12 \%$ | $16 \%$ | $17 \%$ | $-24 \%$ |
| Electrical Equipment | $2.1 \%$ | $-30 \%$ | $-2 \%$ | $0 \%$ | $-1 \%$ | $-11 \%$ |
| Paper \& Board | $1.6 \%$ | $0 \%$ | $3 \%$ | $17 \%$ | $17 \%$ | $-5 \%$ |
| Leather Products | $1.2 \%$ | $-10 \%$ | $-26 \%$ | $1 \%$ | $2 \%$ | $2 \%$ |
| Other transport Equipment | $0.7 \%$ | $-26 \%$ | $36 \%$ | $-11 \%$ | $-11 \%$ | $-39 \%$ |
| Funiture | $0.5 \%$ | $-38 \%$ | $171 \%$ | $180 \%$ | $282 \%$ | $48 \%$ |
| Fabricated Metal | $0.4 \%$ | $-24 \%$ | $9 \%$ | $-4 \%$ | $-7 \%$ | $-14 \%$ |
| Machinery and Equipment | $0.4 \%$ | $-34 \%$ | $50 \%$ | $15 \%$ | $14 \%$ | $-46 \%$ |
| Other Manufacturing (Football) | $0.3 \%$ | $-9 \%$ | $-17 \%$ | $43 \%$ | $38 \%$ | $35 \%$ |
| Rubber Products | $0.2 \%$ | $3 \%$ | $-15 \%$ | $-16 \%$ | $-21 \%$ | $-8 \%$ |
| Wood Products | $0.2 \%$ | $-39 \%$ | $-39 \%$ | $115 \%$ | $152 \%$ | $-66 \%$ |
| Computer, elect \& Opt prod | $0.0 \%$ | $-26 \%$ | $-26 \%$ | $4 \%$ | $1 \%$ | $-27 \%$ |
| Overall LSM | $-11.0 \%$ | $11.6 \%$ | $\mathbf{1 1 . 9 \%}$ | $10.6 \%$ | $-8.1 \%$ |  |
| Soure: PBS, Foun |  |  |  |  |  |  |

Source: PBS, Foundation Research, May 2023

Fig 1: Growth of various sectors during Mar'23


Fig 2: Growth of various sectors during 9MFY23


Fig 3: LSM index declined 25.0\% YoY in Mar'23


Source: PBS, Foundation Research, May 2023

Fig 4: : LSM index displays marked seasonality


Source: PBS, Foundation Research, May 2023

## Acronyms

| FY | Fiscal year |
| :--- | :--- |
| HSD | High Speed Diesel |
| MoM | Month on Month |
| YoY | Year on Year |

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## Recommendations definitions

## If

Expected return >+10\%
Expected return from $-10 \%$ to $+10 \%$
Expected return <-10\%

Outperform.
Neutral.
Underperform.

